



IBEC

INTERNATIONAL BANK
FOR ECONOMIC CO-OPERATION

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**Presentation for potential candidates for
vacancies at IBEC**

The International Bank for Economic Co-operation (IBEC) is **multilateral financial institution** established in 1963 and operating under an intergovernmental Agreement registered with the UN Secretariat under № 7388 on 20.08.1964

5 Member States

Vietnam



Mongolia



Russia



Headquarters:
in Moscow

IBEC is a supranational intergovernmental institution supported by state and financial bodies of member countries



IBEC PRIORITIES

Focus on Development



IBEC develops national economies via support of trade and investments focused at sustainable development

Trans-border Support



IBEC supports foreign trade of clients and provides cash management services to strengthen synergy at a country and regional level

Bridge between East and West



IBEC facilitates integration between member countries and neighbors linking East and West

Innovation and Sustainable Development



IBEC supports innovation, "green" and socially responsible projects to provide sustainable and inclusive development of economies in member states.



IBEC – International Financial Organization acting as a service center for the Member States' foreign trade



Trade Finance

- ✓ Documentary Letters of Credit
- ✓ Guarantees/counter-guarantees/stand-by letters of credit
- ✓ Irrevocable Reimbursement Undertaking (IRU)
- ✓ Trade-related loans
- ✓ Export-import operations with ECA
- ✓ International factoring and forfaiting
- ✓ Documentary collection



Payments & Settlements

- ✓ Opening and maintenance of accounts
- ✓ Remote banking services
- ✓ International payments in hard currencies and Member States currencies
- ✓ Foreign-exchange operations
- ✓ Currency control of foreign trade contracts (RF legislation)
- ✓ Deposits
- ✓ Pledge accounts
- ✓ Book-to-book transactions



Other Instruments

- ✓ Syndicated loans
- ✓ Targeted bank-to-bank loans
- ✓ Loans to non-banking organizations

KEY AREAS OF IBEC ACTIVITY

**FINANCING TRANSPORT
INFRASTRUCTURE**



**BUILDING STRATEGIC MULTI VECTOR
PARTNERSHIPS**



SUPPORTING AGRICULTURE



**SUPPORTING INTERNATIONAL
SCIENTIFIC DEVELOPMENT**



**FOSTERING CONNECTIVITY BY
SUSTAINABLE FINANCING**



**SYNDICATED LOANS FOR TRADE
DEVELOPMENT**



PROMOTING INNOVATIONS AND GREEN TECHNOLOGIES



RESPECT

- We respect the values, culture, beliefs, traditions, business practices of our clients, partners, communities and people around the world.
- We conduct business honestly and transparently, we are responsible for our words and our actions
- We are ready to listen and hear in order to resolve all issues together through dialogue, finding mutually beneficial solutions and compromises.
- We are ready to help those who need it in order to achieve results together.

COMMITMENT

- We serve our people, our clients, our business.
- Our work is multilateral financial diplomacy.
- We remain committed to our business even in difficult and unfavorable conditions.
- We are motivated by developing ideas and turning them into reality.

ACHIEVEMENT

- We are a team of professionals; we take smart, calculated decisions.
- Our dedication and affection with business help us cope with any problems.
- We keep our focus on the most important items, without wasting resources.
- We stand for consistent achievement of goals and self-improvement.

DEVELOPMENT

- Diversity, differences and versatility are our strengths. We mutually enrich each other.
- We are open to new partnerships to move forward together.
- We do not retreat when faced with obstacles, but see opportunities and move forward.
- Our priority is investment in value creation



MAIN BRAND FEATURES OF IBEC AS AN EMPLOYER



REPUTATION AND IMAGE

- *Participation of employees in the implementation of projects aimed at developing the economies of the Bank's member countries (i.e. infrastructure, energy, scientific, agricultural projects)*
- *Stable sustainable organization with a rich history*



PEOPLE AND CULTURE

- *Interaction with international clients and employees from member countries*
- *Respect for personal diversity, inclusion of interests*
- *Business transparency and high ethical standards*



REWARD AND DEVELOPMENT

- *Competitive comprehensive package of social guarantees and benefits*
- *Possibility of maintaining work-life balance*



JOB CONTENT

- *Diverse challenges and tasks driven by the status of the development bank*
- *Development of competencies in key banking disciplines in a team of experienced professionals*

PROFESSIONAL DEVELOPMENT IN THE FOLLOWING DISCIPLINES

- Treasury, including ALM
- Raising capital on the financial markets, credit rating management
- Banking operations
- Sales of banking products and services, including cash management (for corporate clients only)
- Credit analysis
- Risk management
- Compliance
- Accounting and Finance management
- Marketing PR
- Planning, Reporting and Performance management
- Infrastructure and Facilities management
- Legal support
- Internal Audit
- Security including Information management
- IT support
- Human Resources





IBEC OFFER

- Safe and comfortable workplace, ability to work remotely in special circumstances;
- Office in the center of Moscow (Komsomolskaya metro station);
- Stable competitive salary;
- Social benefits package (Complex Voluntary Health Insurance with dentistry, meal allowance in corporate cafe, business mobile services compensation depending on the job level and function)
- Paid leave of 30 work days of paid vacation, additional leave for family reasons (3 work days per year);
- Health insurance for business travel outside of Russia (with coverage up to 50 000 Euros per year);
- Opportunity for reimbursement of unused vacations in the amount of not more than 1/3 of the vacation balance;
- Fully paid sick leave up to 30 days annually;
- Possibility to participate in the retirement savings program;
- English language training programs for the employees;
- Financial assistance in special circumstances.

Additional benefits and compensation for citizens from IBEC member states (excluding Russia) when moving to Moscow for work provided within established limits:



- Corporate Housing or compensation of rental expenses (without utilities);
 - Real estate agency search fees and expenses of hotel stay for the housing search period;
 - Compensation of transportation expenses:
 - Tickets for the employee and accompanying family members
 - Compensation of moving expenses:
 - One-off relocation allowance in the amount of 1 monthly salary;
 - Customs clearance;
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- Vacation travel expenses compensation to/from the county of permanent residence including expenses for family members;
 - Secondary and High School tuition reimbursement for 1 or 2 children;
 - Pre-school tuition reimbursement for 1 or 2 children for children from 3 y.o.;
 - Obligatory (basic) medical insurance in the country of permanent residence costs reimbursement for the employee and accompanying family members;
 - Obligatory pension contributions reimbursement in the country of permanent residence.

REQUIREMENTS FOR CANDIDATES

We expect from candidates:

- Genuine interest in development of country and the world
- Understanding of economics theory and reality, business savvy; deep expertise and experience in a professional discipline
- Impeccable reputation, commitment to high ethical standards and principles
- Ability to get agreements with people of different backgrounds, nationality and mindsets
- Openness to change, diversity and new experience
- Good command of a few languages (native, English, Russian and others)



CONTACT INFORMATION

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